



Full Agenda:

11:00 - 11:30 am - Arrivals & Lunch

12:00 - 12:45 pm General Session

- Opening - Partner Program Enhancements & Incentives - **Allie Hernandez**
- Modern Partner Experience - **Sam Marracini**
- Enterprise for All & Competitive Differentiators - **Sam Marracini**

12:45 - 1:00 pm - Break

1:00 - 1:45 pm

Breakout Session 1 (choose one)

- Pure as-a-Service - **John DiCostanzo & Sam Marracini**
- Portworx - **Eric DeSimone**
- Solution Selling - **David Stamen & Jason Walker**
 - How to position yourself to win by leading with Pure and our alliance partners

1:45 - 2:00 pm - Break

2:00 - 2:45 pm - Breakout Session 2 (choose one)

- Pure as-a-Service - **John DiCostanzo & Sam Marracini**
- Portworx - **Eric DeSimone**
- Solution Selling - **David Stamen & Jason Walker**
 - How to position yourself to win by leading with Pure and our alliance partners

2:45 - 3:00 pm - Break

3:00 - 4:00 pm - General Session Continued

- Why you should lead with Evergreen - **John DiCostanzo**
- Ransomware Discussion - **Sam Marraccini**

4:00 - 4:30 pm - **WRAP UP & GIVEAWAYS (Sonos Arc, Angel's Envy Bottles, Mini Coolers and Beach Towels)**

4:30 pm - Happy Hour sponsored by [Tanium](#)

